

WHY WORK WITH PETER?

There are many places you could go to get a mortgage so why work with me?

I have become one of the top mortgage producers in the country by offering three things: Exceptional service, a wide range of products and competitive rates.

SERVICE: My business comes from referrals from past clients, realtors, financial advisors and attorneys. If you ask anyone who has recently tried to get a mortgage from a large financial institution, they are likely to tell you the experience left a lot to be desired. I won't be able to avoid extensive documentation requests but, I will always be reachable, honest, and will provide clear professional advice.

PRODUCT: My goal is to find the best mortgage product based on your financial needs. I try to take a consultative approach and get a detailed understanding of a client's long term financial goals. While most loan scenarios start out looking simple, many clients have issues that prevent their loan from meeting current lending guidelines. In addition to traditional fixed rate loans, we offer interest only loans, 90% financing without PMI, loans for foreign buyers, alternative documentation programs for self-employed borrowers, Construction loans and many others.

RATES: At the end of the day, it's really about the rate. A mortgage is a huge investment and the terms can have a major impact on your financial future. Luxury Mortgage is a direct lender, meaning we underwrite and fund loans with our own capital. We sell our loans to over twenty different financial institutions. This enables us to take advantage of discrepancies between lenders and get you the most competitive rate. We can also act in the capacity of a broker when necessary, giving us even more flexibility to find the right mortgage product to meet your needs.

About Luxury Mortgage: Luxury Mortgage was founded in 1996. Originally known for doing Super Jumbo loans, we have evolved and now offer a wide variety of loan products including Conforming, FHA, and VA loans. With over 150 employees in 12 locations, we are large enough to get the best execution and small enough to provide exceptional service to each client.

My team is comprised of the best underwriters and processors in the business. Below is a link to my website and bio. I am licensed to lend in CT, NY, NJ, MA, PA, FL, CO & DC . Please call to discuss your financing needs.

PETER GRABEL

Managing Director, MLO

Luxury Mortgage Corp.

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Licensed in NY, NJ, CT, FL, PA, MA, CO & DC NMLS #84522

[My Web Site](#)

